Town Name: WELLFLEET Program Period: 2018 Current Dates: 10/1/2018 - 10/31/2018 Cumulative Dates: 1/1/2018 - 10/31/2018

	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
Residential New Construction	1,814.40	\$678.46	1	26,284.02	\$13,406.08	6	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	788.60	\$242.67	2	1,623.70	\$682.03	5	\$0.00	0.00%
Residential Home Energy Services - Measures	21,257.10	\$55,929.87	51	219,124.80	\$308,791.66	233	\$179,856.14	171.69%
Residential Home Energy Services - RCS	0.00	\$4,485.00	26	0.00	\$52,870.00	191	\$23,103.67	228.84%
Residential Behavior/Feedback Program	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Heating & Cooling Equipment	9,704.00	\$5,725.00	15	60,687.30	\$33,442.00	68	\$0.00	0.00%
Residential Consumer Products	2,158.00	\$537.50	12	23,321.00	\$4,220.00	60	\$0.00	0.00%
Residential Lighting	0.00	\$0.00	0	45,492.60	\$4,503.60	254	\$0.00	0.00%
Residential HEAT Loan	0.00	\$9,317.34	4	0.00	\$25,910.34	14	\$0.00	0.00%
Res Subtotal	35,722.10	\$76,915.84	111.00	376,533.42	\$443,825.71	831	\$202,959.81	
Res % of Total	56.27%	74.48%	94.87 %	59.15%	74.06%	96.29%	61.08%	
Low-Income Single Family Retrofit	5,369.30	\$4,373.22	3	22,446.20	\$27,441.10	15	\$35,637.98	77.00%
Low-Income Multi-Family Retrofit	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
LI Subtotal	5,369.30	\$4,373.22	3.00	22,446.20	\$27,441.10	15	\$35,637.98	
LI % of Total	8.46%	4.23%	2.56%	3.53%	4.58%	1.74%	10.72%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$0.00	0	107,024.00	\$24,195.76	1	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	988.00	\$0.00	1	988.00	\$0.00	1	\$0.00	0.00%
C&I Upstream Food Services	0.00	\$0.00	0	1,661.00	\$550.00	1	\$0.00	0.00%
C&I Upstream HVAC	0.00	\$0.00	0	1,668.00	\$800.00	1	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	0.00	\$0.00	0	0.00	\$2,766.00	1	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	0.00	\$0.00	0	0.00	\$0.00	0	\$24,471.26	0.00%
C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	67,532.04	\$64,581.95	1	\$0.00	0.00%
C&I Small Business	21,399.74	\$21,975.81	2	49,272.62	\$33,598.23	9	\$69,233.37	48.53%
C&I Multifamily Retrofit	0.00	\$0.00	0	0.00	\$305.00	1	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	0.00	\$0.00	0	9,456.00	\$1,200.00	1	\$0.00	0.00%
C&I Subtotal	22,387.74	\$21,975.81	3.00	237,601.66	\$127,996.94	17	\$93,704.64	
C&I % of Total	35.27%	21.28%	2.56%	37.32%	21.36%	1.97%	28.20%	
Total	63,479.14	\$103,264.87	117	636,581.27	\$599,263.75	863	\$332,302.43	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.